

MTB, GP sign partnership agreement

-A Monitor Report

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Dhaka : Mutual Trust Bank Ltd and Grameenphone signed a partnership agreement to introduce a touch-free automation system for mobile operator's distributors with a bid to align with "Smart Bangladesh" vision.

Yasir Azman, Chief Executive Officer of GP, and Syed Mahbubur Rahman, Managing Director and CEO of MTB, inked the deal at GPHouse in the capital.

This innovative collaboration aims to streamline the product lifting process, eliminating manual intervention and ensuring fully automated operations.

The system intelligently generates auto purchase orders when stock levels are low, guaranteeing distributors never experience shortages.

Financial transactions are seamlessly completed by depositing funds directly into GP distributors' zaccounts from the distributors.

This unique partnership utilises distributors' profiles and pre-approved CC

loans, allowing the bank to provide automatic financing when fund shortages occur. Cash transactions for product lifting become effortless and efficient.

Md Khalid Mahmood Khan, Deputy Managing Director and CBO of the bank, Khalid Hossin, Head of Digital Banking Division, Mohammad Aulad Hossain, Head of Sales and Customer Management, Commercial Division, and Asif Naimur Rashid, Chief Business Officer, were also present on the occasion, among others.